

BECOME A VALICOM PARTNER

Add TEM to your portfolio. Grow recurring revenue.

Resell Clearview, our human-augmented TEM platform and managed services, to give clients greater visibility, efficiency, and savings, while building predictable, recurring revenue for your business. You bring the relationship; we handle the heavy lifting.

10–30%

historical savings on clients' annual telecom costs

Positive ROI on the initial engagement is virtually a given.

Core Partnership Benefits

Total Telecom Visibility

A comprehensive view of your clients' telecom environments, arming you with the data to uncover new sourcing and procurement opportunities.

Organized System of Record

Clearview gives you and your clients a reliable single source of truth for every asset, contract, and invoice, all in one place.

New Revenue Streams

Build predictable, recurring revenue by marking up our services and earning ongoing commissions that grow with your client base.

Proven Savings

We historically save clients 10-30% of annual telecom costs and almost always come out positive on ROI in an initial engagement.

Operational Support & Client Protection

Dedicated, Human-Led Support

We don't just hand over a portal. Our analysts learn your clients' unique preferences and manage their environments as if they were our own.

Zero Operational Overhead

You bring the relationship; we handle invoice auditing, contract negotiation, and ongoing management end to end.

White Labeling & Protection

Keep your brand front and center with a white-labeled portal. You retain full control of the relationship, and we never compete for your advisory business.

35+

YEARS OF INDUSTRY
EXPERIENCE

8+ yrs

AVERAGE CLIENT
RETENTION

100%

YOUR CLIENT
OWNERSHIP

**White
Glove**

ANALYST-LED
SERVICE DELIVERY

How the Partnership Works

- You bring the relationship**
Introduce Clearview to clients who need telecom visibility, savings, and control.
- We do the heavy lifting**
Our analysts handle onboarding, invoice auditing, and ongoing management, under your brand.
- You grow recurring revenue**
Earn predictable, recurring income while clients see measurable savings and ROI.

Start the conversation today.

See how a Valicom partnership can transform your business.

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